



STATE OF INDIANA

Eric Holcomb, Governor

DEPARTMENT OF ADMINISTRATION

Procurement Division

Indiana Government Center South

402 W Washington Street, Room W468

Indianapolis, Indiana 46204

Award Recommendation Letter

Date: April 6, 2023

To: L. Erin Kellam, Deputy Commissioner
Indiana Department of Administration

From: Christina Garcia, Procurement Specialist
Indiana Department of Administration

Subject: Request for Proposals 23-73025; Jail-Based Competency Restoration Services

Based on the recommendation of the State of Indiana evaluation team, the State of Indiana recommends the following respondents be selected as the successful respondents of the RFP process for RFP-23-73025; Jail-Based Competency Restoration Services:

- Region 1: **Liberty Behavioral Health Corporation**
- Region 2: **Liberty Behavioral Health Corporation**
- Region 3: **Liberty Behavioral Health Corporation**
- Region 4: **Liberty Behavioral Health Corporation**
- Region 5: **Liberty Behavioral Health Corporation**

The evaluation team received proposals from two (2) vendors.

- Liberty Behavioral Health Corporation
- Wellpath Recovery Solutions

The list of vendors and the regions they bid on can be found below:

Table 1: List of Vendors for each Region

Region 1	Region 2	Region 3	Region 4	Region 5
Liberty Behavioral Health Corporation, Wellpath Recovery Solutions				

The proposals were evaluated by IDOA and the evaluation team according to the following criteria established in the RFP:

- Adherence to Requirements (Pass/Fail)
- Management Assessment/Quality (50 points)
- Cost Proposal (30 points)

- Buy Indiana (5 points)
- Minority Business Participation (5 +1 potential points)
- Woman-Owned Business Participation (5+1 potential points)
- Indiana Veteran Business Enterprise (5+1 potential points)

The proposals were evaluated according to the process outlined in section 3.2 (“Evaluation Criteria”) of the RFP. Scoring was completed as follows:

A. Adherence to Requirements

All proposals were reviewed for adherence to mandatory requirements. All respondents adhered to the mandatory requirements and were then evaluated based on their business proposal, technical proposal, and cost proposal.

B. Management Assessment/Quality

Business Proposal

For the business proposal evaluation, the team considered the respondent’s information provided in the business proposal. These areas were reviewed to assess the respondent’s ability to serve the state:

- Company Information
- References

Technical Proposal

For the technical proposal evaluation, the team considered the respondent’s proposal in the following areas:

- Overview of Project and Desired Contractor Experience (Section 1-2)
- Duties of Contractor - Receipt and Admission of Participants (Section 4)
- Duties of Contractor - Routines and Supports (Section 5)
- Duties of Contractor - Discharge (Section 6)
- Duties of Contractor - Development of Policies and Procedures (Section 7)
- Contractor Personnel (Section 8)
- Medical Records, Data Reporting Requirements, and Interpretation and Accessibility Requirements (Sections 9-11)
- Service Levels, Performance Management, and Performance Metrics (Sections 12 and 13)

The evaluation team’s scores were based on a review of each respondent’s business proposal and each respondent’s proposed approach to each section of the technical proposal, as well as responses to proposal clarifications. Respondents only received one MAQ score for all regions on which they bid.

Results of the initial management assessment/quality evaluation for are shown below:

Table 2: Initial Management Assessment/Quality Scores

RESPONDENT	MAQ SCORE (50 Max)
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Liberty Behavioral Health Corporation	48.00
Wellpath Recovery Solutions	44.25

C. Cost Proposal

Cost was scored by region. Price points were awarded on the Respondents' Costs as follows:

Score =

- If Respondent's Cost amount is lowest among all Respondents, then score is 30.
- If Respondent's Cost amount is NOT lowest among all Respondents, then score is:

$$30 * \frac{\text{(Lowest Respondent's Cost amount)}}{\text{(Respondent's Cost amount)}}$$

The cost scoring as a result of the Respondents' cost proposals for each region is as follows:

Table 3: Initial Cost Scores

RESPONDENT	COST SCORE Region 1 (30 Max)	COST SCORE Region 2 (30 Max)	COST SCORE Region 3 (30 Max)	COST SCORE Region 4 (30 Max)	COST SCORE Region 5 (30 Max)
Liberty Behavioral Health Corporation	28.60	27.36	27.69	27.42	27.69
Wellpath Recovery Solutions	30.00	30.00	30.00	30.00	30.00

D. First Round Total Scores & Short-Listing

Management Assessment and Quality Scores in Table 2 were combined with the Cost Scores in Table 3 (shown above) to generate a total score for each respondent by region. The combined scores per region, out of a possible maximum of 80 points are tabulated in Table 4 below.

Table 4: First Round Total Scores

RESPONDENT	TOTAL SCORE – Region 1 (80 Max)	TOTAL SCORE – Region 2 (80 Max)	TOTAL SCORE – Region 3 (80 Max)	TOTAL SCORE – Region 4 (80 Max)	TOTAL SCORE – Region 5 (80 Max)
Liberty Behavioral Health Corporation	76.60	75.36	75.69	75.42	75.69
Wellpath Recovery Solutions	74.25	74.25	74.25	74.25	74.25

In accordance with Section 3.2 of the RFP, the State elected not to create a “short-list” of respondents.

E. Oral Presentation

Respondents were invited to respond to clarification questions and participate in an oral presentation after which MAQ scores were updated based on the oral presentations and clarification responses.

The scores for the respondents after these updates are as follows:

Table 6: Post Oral Presentation Management Assessment/Quality Scores

RESPONDENT	MAQ SCORE (40 Max)
Liberty Behavioral Health Corporation	43.50
Wellpath Recovery Solutions	48.25

F. Best and Final Offer

All respondents were also given the opportunity to update their cost proposal during the Best and Final Offer (BAFO) round. None of the respondents updated their cost proposals during the BAFO round.

Table 7: Second Round Total Scores

RESPONDENT	TOTAL SCORE – Region 1 (80 Max)	TOTAL SCORE – Region 2 (80 Max)	TOTAL SCORE – Region 3 (80 Max)	TOTAL SCORE – Region 4 (80 Max)	TOTAL SCORE – Region 5 (80 Max)
Liberty Behavioral Health Corporation	72.10	70.86	71.19	70.92	71.19
Wellpath Recovery Solutions	78.25	78.25	78.25	78.25	78.25

G. Finalized IDOA Scoring

IDOA then scored the respondents in the following areas: Buy Indiana (5 points), Minority Business Enterprises Subcontractor Commitment (5 points + 1 bonus point), Women Business Enterprises Subcontractor Commitment (5 points + 1 bonus point), and Indiana Veteran Business Enterprise (5 points + 1 bonus point) using the criteria outlined in the RFP. The total scores, out of 100 possible points, were tabulated and are as shown below:

Table 8: Final Overall Evaluation Scores

Respondent	Region 1						
	MAQ	Cost	Buy IN	MBE	WBE	IVOSB	Total Score
Liberty Behavioral Health Corporation	43.50	28.60	5	6	5	6	94.10
Wellpath Recovery Solutions	48.25	30.00	0	5	6	1	90.25
Respondent	Region 2						

	MAQ	Cost	Buy IN	MBE	WBE	IIVOSB	Total Score
Liberty Behavioral Health Corporation	43.50	27.36	5	6	6	6	93.86
Wellpath Recovery Solutions	48.25	30.00	0	5	5	1	89.25
Respondent	Region 3						
	MAQ	Cost	Buy IN	MBE	WBE	IIVOSB	Total Score
Liberty Behavioral Health Corporation	43.50	27.69	5	6	6	6	94.19
Wellpath Recovery Solutions	48.25	30.00	0	5	5	1	89.25
Respondent	Region 4						
	MAQ	Cost	Buy IN	MBE	WBE	IIVOSB	Total Score
Liberty Behavioral Health Corporation	43.50	27.42	5	6	6	6	93.92
Wellpath Recovery Solutions	48.25	30.00	0	5	5	1	89.25
Respondent	Region 5						
	MAQ	Cost	Buy IN	MBE	WBE	IIVOSB	Total Score
Liberty Behavioral Health Corporation	43.50	27.69	5	6	6	6	94.19
Wellpath Recovery Solutions	48.25	30.00	0	5	5	1	89.25

Award Summary

During the course of evaluation, the state scrutinized all proposals to determine the viability of the proposed business solutions to meet the goals of the program and to meet the needs of the state. The team evaluated proposals based on the stipulated criteria outlined in the RFP document. The term of the contract shall be for a period of two (2) years from the date of contract execution.